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OSAKA, DECEMBER 17, 1987

ATTN: MR. J. A. MATJI
PRESIDENT
LABORATORIOS ANDROMACO, S. A.

DEAR MR. MATJI,

I AM DEEPLY IMPRESSED TO RECEIVE THE MEMORIAL PHOTOGRAPH WITH MR. RUBIO KINDLY SENT BY YOU WHICH IS NOW HANGED ON THE WALL OF MY OFFICE. WOULD YOU PLEASE CONVEY MY BEST APPRECIATION AND RESPECTFUL REGARDS TO MR. RUBIO.

TAKING THE OPPORTUNITY, I WOULD LIKE TO INFORM OF THE RECENT RESULTS ON NEUROTROPIN RESEARCH. FIRST OF ALL, THE CLINICAL TRIAL OF NEUROTROPIN TABLET ON POST-HERPETIC PAIN IN 26 INSTITUTIONS HAS BEEN SUCCESSFULLY COMPLETED WITH AN EXCELLENT RESULT. THIS ENCOURAGED US BECAUSE THERE IS SUBSTANTIALLY NO DRUG FOR SUCH AN INTRACTABLE PAIN IN THE WORLD. ON THE OTHER HAND, THE APPLICATION FOR DRUG REGISTRATION OF NEUROTROPIN INJECTABLES ON SEQUELAE OF SMON (SUBACUTE MYELO-OPTICO-NEUROPATHY) WAS FILED LAST MONTH. I THINK BASED ON THE RESULTS THAT THE FUTURE OF NEUROTROPIN IS PROMISING TO OPEN THE NEW THERAPEUTIC AREA FOR PAIN TREATMENT. FURTHERMORE, AIDS RESEARCH WITH NEUROTROPIN IS ALSO BEING CONCLUDED WHICH IS POSSIBLY THE SUBJECT TO THE DRUG APPLICATION FOR THE NEXT ADDITIONAL INDICATION IN THE NEAR FUTURE.

AS WE DISCUSSED DURING YOUR STAY IN JAPAN, I BELIEVE THAT THE COMBINED ADMINISTRATION OF IMMUNO-REGULATOR (IMMUNOFERON) AND NEURO-REGULATOR (NEUROTROPIN) IS A GOOD IDEA TO ACTIVELY INVESTIGATE. I THINK THIS DIRECTION SHOULD BE KEPT IN THE FUTURE.

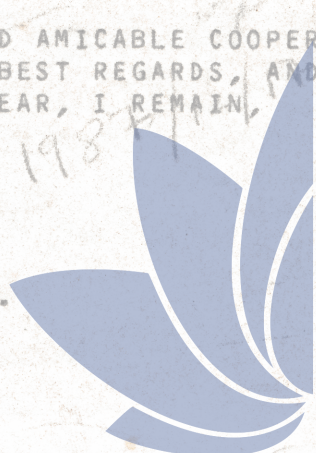
IN THE MEANTIME, IT IS MY GREAT PLEASURE TO SEE MR. RUBIO AGAIN IN THE COMING FEBRUARY. WOULD YOU PLEASE LET US KNOW THE DETAILED ITINERARY WHEN IT HAS BEEN FIXED SO THAT I CAN MAKE MYSELF AVAILABLE FOR HIM.

LOOKING FORWARD TO OUR LONG TERM AND AMICABLE COOPERATION WITH YOUR ESTEEMED COMPANY, WITH MY PERSONAL BEST REGARDS, AND BEST WISHES FOR A MERRY CHRISTMAS AND A HAPPY NEW YEAR, I REMAIN,

YOURS SINCERELY,

JIN-EMON KONISHI
PRESIDENT
NIPPON ZOKI PHARMACEUTICAL CO., LTD.

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RUBIO