

FAX

TO:UK FRANCE
ATT:ALAIN JANET
FROM:JOHN BRINKERS
DATE:6/9/93



TEL : (852) 775 7711

FAX : (852) 775 7722

Dear Alain,

This is to confirm that we appoint you as our sole representative for France for yachtsails made under the UK Sailmakers label.

- Please confirm your acceptance of above.

- Please advise what you anticipate your turnover to be for year one, year two. (Ex loft in USD)

- We will be finishing the pricing diskette within the next two months and will send it to you as soon as it is ready.

- Please advise what further information you need to get going. Again, we would like to extend our invitation for you to come to Hong Kong so that you can learn how to measure up boats of all kinds and how to use those measurements to accurately calculate sail sizes.

I look forward to working closely with you in the future and would like to take this opportunity to welcome you aboard.

Best Regards,

A handwritten signature in black ink, appearing to be 'John Brinkers', with a long horizontal line extending to the right.

John Brinkers

general Manager - (Dutch)



FUNDACIÓ
RUBIÓ